

## Infocon Systems Creates a Seamless Transaction Processing Experience for Montex Mills

Based in Montreal, Quebec, Montex Mills is one of the largest bed and bath manufacturers and suppliers in Canada. The company leveraged Infocon Systems to develop a custom and specialized solution that streamlined the company's order management process.



**70%**

Increase in Efficiency



**30-40 hours**

Saved per month

### The Challenge

Montex Mills intended to automate their inefficient order to cash cycle. Before Infocon, the Montex Mills operations team manually processed orders from their nine trading partners.

The process of entering information into multiple systems which was very error-prone and time-consuming. Errors on orders lead to incorrect shipping notices and invoicing. They were dealing with different file formats in multiple software systems.

They needed a solution to standardize their file formats and switch to an automated system where all the data flows seamlessly from one system to another without having to manually key information in them separately.

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Infocon Systems' cloud-based platform is built on a versatile infrastructure that can accommodate any customizations given a business's needs. Infocon Systems understood Montex Mills' pain points, and created a custom solution for EDI with their nine trading partners along with integrating EDI 850, 810 and 856 into their Syspro ERP.

Infocon first standardized the formats of the files received to one EDI format, providing easy access to the team from anywhere online. The integration piece included the automatic flow of incoming and outgoing documents in and out of Syspro ERP.



This was a detailed process wherein, EDI 850 purchase orders received from all trading partners were converted into a Syspro XML format file and pushed into Syspro. For all outgoing documents like EDI 810 Invoice and EDI 856 Advance Shipping Notice, Syspro XML file format was mapped and translated into an EDI format and sent to the respective trading partners. As an add-on service, Infocon Systems generates custom sales reports every day which are sent to their management for review.

*"Our team studied the inefficiencies in the Montex Mills order cycle process, and developed a specialized solution catered to their custom needs. The end-result was a seamless solution and a happy company."*

*Said Kush Nijhawan, Vice President at Infocon Systems*

## The Results: Driving Business Impact

Montex Mills has reduced their in-house costs significantly with the custom solution by saving extra resource cost for keying and re-keying data and in-turn making the order cycle faster, error-free, seamless and secure.

-  The team's efficiency has increased double fold after Infocon Systems has automated their entire order-to-cash cycle integrating EDI into their Syspro Platform
-  At the order entry level, time has reduced by more than 30 hours monthly which has significantly reduced team's efforts and freed them to focus on their core business

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*“Partnering with Infocon Systems has allowed us to streamline our day-to-day operations. We quickly saw the cost and time-saving benefits of their system, which was customized to meet our specific needs. Their staff and customer service has been exemplary-- they are always available for trouble-shooting and have proven themselves to be very knowledgeable. Everything is now running more smoothly and efficiently”*

*Said Rhina Nerio Sanchez, Quality Assurance and Control Manager at Mon-Tex Mills Ltd.*

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Infocon Systems empowers businesses to optimize their order processing workflow. We provide easy-to-use, scalable EDI solutions with B2B integration into any ERP system.

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